

How Point-of-Care Clinical Guidelines Support Value-Based Payment Models

ENHANCE CARE QUALITY WHILE BENDING THE COST CURVE

▶ FRAGMENTED HEALTHCARE SYSTEM CREATES WASTE¹



▶ CONSISTENT USE OF PROVEN BEST PRACTICES CAN REDUCE WASTE



▶ THE IMPACT OF EVIDENCE-BASED, POINT-OF-CARE GUIDELINES AND ANALYTICS

1 HEALTHIER OUTCOMES²

82%

of healthcare decision makers cite improved patient care at their hospital or health system by adopting analytics

63% cite reduced readmission rates

62% cite improved healthcare outcomes

2 STRONGER BOTTOM LINE

Unexplained variations in care represent up to **\$600 billion** in avoidable healthcare costs³

\$ 90-110 BILLION ↓

More coordinated, evidence-based care could reduce healthcare costs by \$90 -110 billion annually⁴

Existing clinical standardization initiatives often impact just 20-40% of total variation, not enough to support a hospital that wants to take on risk⁵

3 HAPPIER PATIENTS

It's simply better for patients to return to full health and activity level as soon as possible. This goes beyond recovering from illness or injury to successfully transitioning from a state of wellness to a state of health.⁶

70% OF HEALTHCARE DECISION MAKERS identify patient experience as a top priority⁷

87% OF GLOBAL HEALTHCARE CONSUMERS identify patient experience as extremely important to them⁸

About MDGuidelines. MDGuidelines is a powerful, intelligent clinical decision support solution designed to help providers, payers and employers return patients to health quickly and safely while reducing costs and optimizing the use of healthcare services. This comprehensive offering combines evidence-based treatment guidelines, benchmarking and analytics to promote smarter, more informed decision making at the point of care and beyond. Drawing on 30 years of experience and millions of ICD-level cases, MDGuidelines offers an unmatched depth and breadth of medical evidence to advance consistent, high-quality and highly-personalized care.

¹ "Health Policy Brief: Reducing Waste in Health Care," *Health Affairs*, December 13, 2012.
² "Analytics in Healthcare," CDW Healthcare, 2015.
³ "Waste and Inefficiency in the U.S. Healthcare System," New England Healthcare Institute.
⁴ "The Big Data Revolution in Health Care: Accelerating Value and Innovation," January 2013.

⁵ "Why you need outpatient docs to tackle inpatient clinical variation," The Advisory Board Company, September 9, 2015.
⁶ Wang, Isabelle and Maniccia, Michael. "Accountable Care Organizations — An Employer POV Primer," *Benefits Quarterly*, Fourth Quarter 2013.
⁷ "The Consumer Has Spoken: Patient Experience Matters," *Hospital Impact*, May 28, 2015.
⁸ "28 Statistics on Hospitals' Patient Experience Strategies," *Becker's Hospital Review*, May 20, 2013.